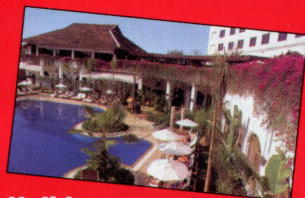


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Pensions
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page 10



Out of Africa **page 16**



and lots more.

STOP PRESS

The Lion King
Lyceum Theatre

Wednesday 19th January
matinée
Stalls tickets £35.00
(group rate)

Getting ready for the Millennium

From Tony Phillips, Director of Pensions

As the Millennium approaches, Xerox is gearing itself up to maintain a leading position in a new business environment. To be successful, it has to change from a traditional company into a company that can compete – and win – in the new digital world. This, as you know, has involved a major restructuring of the company and we are still in the full swing of this exercise.

Part of the overall plan is to rationalise and consolidate locations in the interests of efficiency of operation and cost. The Marlow site has closed, while Bridge House has been extensively enhanced. There have, inevitably, been job losses and we at Xerox Pensions have played our part in helping people through that difficult time. As you can read in this newsletter, some early retirees have taken the opportunity to start afresh, working on their own account and enjoying it!



A steady rock

While new opportunities can be exciting, they can also be unsettling, so it's reassuring to know that some things don't change. Your benefits from Xerox Pensions are secure and the Scheme continues in good health, as you can see from the enclosed Annual Report. The XPA, itself, goes from strength to strength, doing an excellent job of keeping people in touch – a steady rock in a sea of change.

Thanks to the team

As always, my thanks go to Barbara Keech, who has performed her usual sterling task of running the XPA and all the events. She now has some very welcome help in the person of Margaret Brooks, who is our new XPA Administrator. Thanks are also due to the Regional Co-ordinators and Visitors who contribute time and energy to keeping a two-way contact with Xerox pensioners.

My especial thanks this year must go to Lois Dawson, on her early retirement, for her years of hard and efficient work running the pensioners' payroll. Jean Ball will take over from Lois next January and I also would like to welcome her to her new role (see page 7).

A Very Merry Christmas from us all

Last but by no means least, the most important part of my message comes from everyone at Xerox Pensions to all of you – we wish the XPA team and all its members a Very Merry Christmas and a Happy New Year!





Holidays 2000

Europe, the north of England and the Far East – holidays for all tastes and pockets!



Seehotel Walderstatterhof Brunnen Switzerland

Sunday 2nd July – 7 nights

The hotel is situated in a superb setting, directly on the shore of Lake Lucerne, with Brunnen's pedestrian promenade nearby and stunning views over the water to the Uri Alps.

Warner's Nidd Hall Nr. Harrogate Yorkshire

Monday 24th July – 4 nights

In part dating back to the 14th Century, the present Georgian mansion was built over 170 years ago. The fine features of this elegant era have been sumptuously restored to create a hotel which possesses a poise and charm all its own.



Chiang Mai Thailand

**Wednesday 25th October –
16 nights**

The modern yet traditionally-minded Imperial Mae Ping Hotel provides guests with the best of both worlds. This charming 4-star hotel is set in attractive, well-maintained grounds and extends a unique brand of Lanna Thai hospitality.



Holidays 2000

Seehotel Walderstatterhof Brunnen, Switzerland

2nd July for 7 nights

Our holiday begins with the 09.55 Swissair Flight from Heathrow to Zurich. We will be met by Buchanan Tours' Coach and travel direct to our resort, Brunnen – approximate arrival time 13.45 local time. We will stay at the 5-star Seehotel Walderstatterhof, with Swiss buffet breakfast and 4-course evening dinner included.

Brunnen is a popular and well-established resort with excellent road, rail and steamer connections, which will form part of the following excursions, included in the price: Mount Rigi via the old cog railway; the Susten and Grimsel Pass; a visit to the town of Schwyz with funicular ride up to Seelisberg; a day in Lucerne; and a visit to Titlis Panorama, travelling by aerial cableway to the high alpine glacier region.

£735 per head –

half-board.

Single room supplement
£120 (limited number).
Plus airport tax when
known.

£100 deposit per person
with completed Booking
Form.

Warner's Nidd Hall Nr. Harrogate, Yorkshire

24th July for 4 nights

Nidd Hall is enhanced by landscaped grounds, surrounding a beautiful lake. It has a cabaret venue, restaurant and heated indoor swimming pool, with spa pool, steam room and fitness studio, and, in the grounds, bowls, tennis, archery, boating on the lake, croquet, fishing and beautiful lakeside walks.

Our stay will include a day excursion to York and two half-day optional excursions from the Hotel.

£217 per head –

half-board.

No single room
supplement.

£25 deposit per
person with completed
Booking Form.

Cost includes coach travel from those areas where there is sufficient support or you can make your own way. Please indicate your choice clearly on the Booking Form.

Chiang Mai, Thailand

25th October for 16 nights

Staying at the Imperial Mae Ping Hotel, you are steps away from the night market, cafés, shops and other attractions of this fascinating city, yet can enjoy the peace and tranquillity of what is a veritable garden oasis. The spacious public rooms include beautiful examples of Thai art. The choice of 6 restaurants enables you to sample Japanese, Italian, Western, Thai, Chinese and Khantoke cuisine.

Our accommodation includes private bath, shower and wc, satellite TV, tea and coffee making facilities, hairdryer, individually controlled air-conditioning and mini-bar.

Several excursions are included in the cost: a jungle raft trip and elephant camp; a river cruise; a visit to the Northern region's grandest temple; Chiang Mai city sightseeing tour of the remains of the old city walls; a trip to the mountains, a craft village and a forest ramble.

£1024 per head –

half-board.

Single room supplement
£84.

£102 deposit per person
with completed Booking
Form plus £75 if you
require SAGA Insurance*.

* Details of your own insurance will be required.

Please let us know

Book early – all these holidays are likely to be popular! Please send your completed Booking Form (enclosed) to **Barbara Keech** with a cheque for the deposit for your chosen holiday, made payable to **XPA Holiday Fund**. All cheques should be with Barbara by **15th January**. Deposits are non-refundable.



Spring Walks

In London – Pirates, Smugglers and Press Gangs!

Monday 13th March – meet at Tower Hill Station at 10.30 a.m.

A walk through a portion of rapidly changing Docklands, passing some of London's most historic riverside pubs. Along the way we explore St. Katherine's Dock, hear tales of skulduggery by the riverbank, and answer such burning questions as who were the "sailor's wives"? and what were the "whoppers" of Wapping? We will have a pub lunch at Captain Kidd's public house.

In the Chilterns

Thursday 6th April – limited to 30 people

This year's early Spring walk of approximately 8½ miles led by Doug Nevell will be a circular itinerary from Berkhamstead with a pub lunch at Great Gaddesden. It is a hilly route and Doug anticipates that there will be muddy sections for which boots are appropriate.

Further details will be supplied when you book.

Pleasures past – Letters to Barbara

London coach trips (with commentary), 17th August

Just to say how much we enjoyed the Tour of London on Tuesday. Also the lovely lunch. Thank you for all the hard work involved.
John and Eileen Spearing

We couldn't let yesterday's trip go by without a big thank you. ... We both found the day most enjoyable, Bill in particular, who was born and lived around the Canary Wharf/Greenwich area for the early part of his life. It was a walk down memory lane for him.
Joan and Bill Coake-Harding

...and more



Some of our group on the London City Wall walk, 11th March

In the Cotswolds

Tuesday 16th May

Ron Boakes (an XPA Visitor and voluntary warden for the Cotswold Area of Outstanding Natural Beauty Partnership) has organised a day at Northleach – an ancient market town, just off the A40 between Burford and Cheltenham. Our day will include a visit and introduction to the Cotswold Heritage Centre, a visit to the music museum, lunch at the Red Lion, and a guided walking tour of the town. The more energetic will be able to join a guided country walk with packed lunch and we will all meet up for afternoon tea on our return to Northleach.

Coach transport will be provided where there is sufficient support from an area, or there is parking at the Heritage Centre. Please indicate clearly on the Booking Form.
(Further details on booking.)

New Forest peace at Bushfriers

Simon and Elaine Wright

offer accommodation in a charming cottage in a peaceful rural village within the unique location of the New Forest Heritage Area. Comfortable accommodation offers private bathroom, TV/sitting room, log fire, pretty garden and a pub nearby! Price includes a highly rated breakfast.

Bed and breakfast from £20 per person, per night.

Bushfriers, Winsor Road, Winsor, Southampton, SO40 2HF. **Tel: 023 80 812552**

Salt of the earth

Ann Higgs, our Health Consultant, writes

'Oh, I nearly forgot', says this week's favourite cooking programme presenter, 'Just add a pinch of salt'. How many times have we heard that, and does anyone ever ask why?

A naturally occurring mineral compound, sodium chloride, or common table salt, has been used in food preparation for centuries. It's proudly claimed that today's salt production industry in Cheshire can be traced back some 2000 years. Roman soldiers were sometimes paid partly in salt, which explains the derivation of the word salary.

Holding the balance

Present throughout the body, salt performs a number of essential tasks. The sodium helps regulate water balance and maintain heart rhythm. It's also instrumental in transporting nutrients through the bloodstream and in the conduction of nerve impulses to make the muscles work properly. The chloride plays an important role in digestion and the balancing of acidity levels.

Our kidneys control the amount of salt in the bloodstream and divert excess away via the bladder. We also lose salt when we perspire and through crying, so beware weepy films in overheated cinemas! Joking apart, although the body doesn't manufacture salt, it can easily, and very quickly, make good any deficit, obtaining plentiful supplies from food and drink. In fact, it's calculated that

a person ideally needs only about 1.25g a day – that's from all food and drink sources combined – amounting to approximately half a teaspoonful in total.

intake? There are several good reasons. One of the substantial risks associated with too much salt intake is high blood pressure.

Links have also been established with coronary heart disease, kidney disease and stroke. What's more, it's now believed that a salt-rich diet may play a part in some forms of stomach cancer.

Managing blood pressure

To lower blood pressure, we can consider reducing sodium intake, whilst making sure of getting enough magnesium, potassium and calcium. These beneficial minerals are plentiful in fresh vegetables, nuts, seeds and dairy products. It's also important that we balance our salt intake with plenty of water, either straight or perhaps perked up with a little fruit juice. It's believed that blood pressure can also be positively influenced through enjoyable physical activities and by taking time out to relax.

Whilst it's clear we probably don't need to add salt to our meals at the table, it's just as important that we enjoy our food. So, if taking the salt cellar is second nature, why not try filling it with a mix of salt and pepper? Even better, there are lots of tasty herbs and spices that can add flavour too. So, when someone next says, 'It's not worth its salt', just think, there might be a grain of truth in that!

Manufacturers' favourite

Cases of salt deficiency in western society are rare since our typical modern diet is heavily laced with salt. Consequently, it's easy for us to consume more than we need. You see, manufacturers love it. A useful preservative, salt also has important flavour-enhancing properties, so it's used in many processed foods. Ready-made soups, salad dressings, savoury snacks, cooking sauces, stock cubes, canned meat and fish, all usually contain ample supplies of salt. It's there in butter, breakfast cereals, bacon, cheeses and pickled foods too and in breadmaking salt is necessary to control fermentation.

Why should we moderate salt





Xerox Pensioners' Association

Aims

1. To establish and maintain a two-way personal link with all Xerox pensioners, who are automatically members of XPA.
2. To be informed about pensioners' needs and problems in order to assist where possible.
3. To help pensioners keep in touch with each other.

Regional Co-ordinators

Western Region **Jeff McCoy**

Chy-Reen, Mayhill, Longhope,
Gloucestershire GL17 0NL.

Tel/fax: 01452 830600.

The Western Region is based on Mitcheldean and covers Wales, Gloucestershire, Herefordshire, Shropshire, Avon, Devon, Somerset and Cornwall.

Eastern Region **Paul Johnson**

49 Brandles Road, Letchworth,
Hertfordshire SG6 2JA.

Tel: 01462 686736.

The Eastern Region is based on Welwyn and covers Hertfordshire, Cambridgeshire, Bedfordshire, Essex, Suffolk, Norfolk and Lincolnshire.

Central Region **John Smith**

Blewbury Cottage, Bulstrode Way,
Gerrards Cross, Buckinghamshire SL9 7QT.

Tel: 01753 884486.

Fax: 01753 890650.

The Central Region is based on Bridge House, Uxbridge and Marlow and covers the rest of England and Scotland.

Visitors needed in Hereford, Mitcheldean and Gloucester areas.

Please contact Jeff McCoy, West Region Co-ordinator.

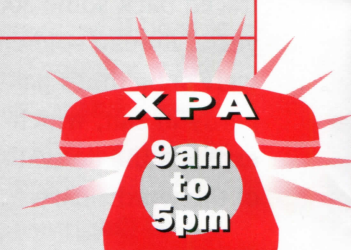
XPA Secretary

Our Secretary, **Mrs Barbara Keech**, has a dedicated telephone number – 01895 814226 – which is also a fax line.

PLEASE USE THIS NUMBER AT ALL TIMES AND CALL ONLY BETWEEN 9 A.M. AND 5 P.M.

Barbara's address is **84 Swakeleys Drive, Ickenham, Uxbridge, Middx UB10 8QG.**

If Barbara is not available, you may telephone the XPA Administrator, **Margaret Brooks**, on **01494 615159**, Mondays, Tuesdays and Wednesdays only.



**Monday to Friday
01895 814226**

Membership File

Newcomers *We are pleased to welcome the following new members:*

Ginn & Co

Philip Marchand

IHQ

Neil Bradford
John Chappell
Paul Chappell
Angie Collins
Jack Fryer
Dobie Logan
Michael Smart
Hugh Smith

Mitcheldean

Marian Brain
Peter Clibbens
John Darnes
Michael Ennis
Patricia Gawler
Kazia Golda
Jack Hale
Bob Harris
Graham Lear
John Lewis
Tyrone Lounds
Dennis Martin
Colin McHugh

Barry Osborne
Barry Peck
Geoffrey Phelps
Frederick Powell
Anthony Screen
Julian
Shufflebotham
David Sibley
Albert Webb
Jean Wood

UK Company

Joyce Allan
Justine Beasley
Judith Bolton
Carol Bristow
Kenneth Brydon
Francis Caddell
Michael Court
Audrey Dewey
Richard Green
Anne Griffin
Brian Guest
John Gutheil
Reg Kellow

Mavis Levein
Edwin Lock
David Martin
Paul Massey
David Melton
Catharine Millar
Bob Miller
Kenneth
Pattenden
John Race
Daphne (Des)
Smith
Trevor Sumner
Douglas Swan

Trevor Symmons
Brian Taverner
Robert Taylor
Peter Vickers
Roger Walton

Welwyn

David Abbott
Phil Burrell
Joseph
Rajasingham
Stephen Swain
Peter Thornley
Colin White

Absent Friends *We record the deaths of the following members, whose age and last place of work is shown, and offer our sincere sympathies to their families:*

Assignee

Patrick Kilkelly (48)

IHQ

Graham Price (66)
Alfred Singer (74)

Pensions

David Harris (63)

Mitcheldean

John Brawn (91)
Dorothy Harman (68)
John Hatton (85)
Hartley Jackson (77)
John Jenkins (74)
John Johnson (78)

Andreas Maurer (84)
Margaret Peacey (73)
Iris Powell (80)
Roger Roberts (60)
Royston Turley (62)
David Williams (77)
John Williams (59)

UK Company

Ken Cook (77)
Maurice Cook (67)
Bill Davey (62)
Sandy Merry (58)
John Rauchwerger (62)
Bill Thompson (78)
Ray Williams (55)

Welwyn

George Broadbent (75)
Lily Brookes (78)
Francis Bryant (76)
Win Clapton (75)
Ludwik Czyz (77)
William Gorman (84)
Bill Rann (73)

Changes at Xerox Pensions and XPA



Lois Dawson



Jean Ball



Margaret Brooks



Barbara Keech

At the end of this year, **Lois Dawson** retires and we have to say goodbye to someone who has become a friendly and helpful voice to many of us over the years. Lois has run the pensioners' payroll since 1991 and we have her to be grateful to for receiving our pensions on time – something that is very important to us all. So thank you, Lois, for your help and efficiency!

There are two new faces. **Jean Ball** will take over running the payroll and can be reached on Lois's old number (*see box alongside*) and **Barbara Keech** will receive very welcome help from **Margaret Brooks**, the new XPA Administrator (*contact details on page 6*). Margaret is available on Mondays, Tuesdays and Wednesdays.

Taxation & State Benefits specialist

XPA can provide members with specialist help on any problems relating to taxation or State benefits. Please contact XPA Secretary, **Barbara Keech**, for more information.

Xerox Pensions

Our main point of contact at Xerox Pensions is **Jean Ball**, who can be reached at Compton Court, 20-24 Temple End, High Wycombe, Bucks HP13 5DR. Telephone **01494 615160**.

Recognition for Vera Moon



Vera receives her certificate from the Vice-Lord Lieutenant

Each year the Gloucestershire County Council calls for nominations for a Medal of Courage award. The local Drybrook Parish Council asked for **Vera Moon** to be considered. **Mabel Beech**, wife of XPA visitor Bill Beech, wrote the following:

Although Vera did not win the top award, she received a special commendation that was presented by the Vice-Lord Lieutenant at the Shire Hall in Gloucester. The certificate reads as follows:

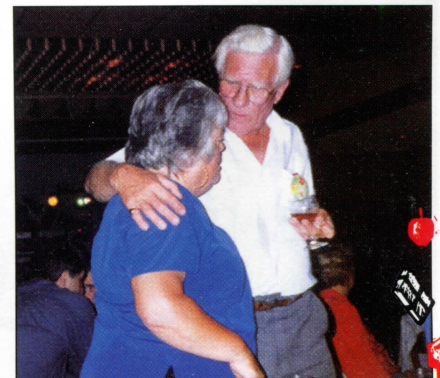
'The Gloucestershire Medal of Courage Committee wish to place on record that Vera Moon has shown great courage in 1998 in that, after leading a full and active life, Mrs Moon has had to contend with the almost complete loss of her sight. She takes a great interest in FORGE, the centre for the visually handicapped in Cinderford. Following a recent decision to cut the domestic help she receives, she has campaigned for others, like herself, to receive special consideration.'

Our congratulations go to Vera!

Ray celebrates at 70!

We are sure that those of you who remember **Ray Seymour** in Banking Department will join with us in congratulating him on his 70th birthday.

His daughter Karen arranged a surprise party for him and actually got together quite a few of the Xerox ex-employees who had known and worked with Ray. It was quite a Xerox reunion and a good time was had by all!





Holidays remembered

Our thanks to those of you who shared your holiday memories with us after our appeal for contributions in the August newsletter.

The Oz experience

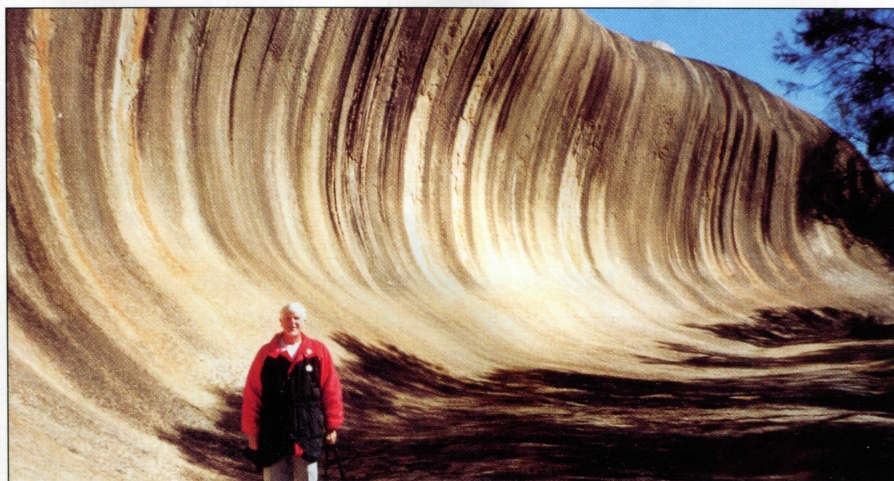
An extract from Eric Setchell's travels with his wife.

My wife, Margaret, and I spent 5½ months touring the eastern half of Oz. All told, we covered 12,500 miles. We flew to Brisbane and picked up our hired camper van, equipped with a microwave, cooker, air-conditioning, sink, fridge, toilet and shower as well as seats, a table and beds! Whilst it was possible to 'bush camp' for free, we wanted a certain amount of comfort and, therefore, paid to stay on approved caravan sites. It has to be said these sites were superb, far better than those we have experienced here in the UK.

But the lasting impression of Oz for us was the Aussie people. They could not have been friendlier or more helpful.



Koala bear and cub



Wave Rock near Perth, Western Australia

A couple we met lent us a book on birds, saying, *'I have put our name and address on the inside cover. Take this with you and post it back to us at the end of your holiday'*. We had known them for two hours!!

Going up the centre of Oz, you had to be aware of 'Road Trains' – the equivalent of three container lorries joined together. You needed a long straight road before attempting to overtake them. Signs on the side of the road told you how far the next roadhouse was, so it was impossible to run out of petrol. It was amusing to see a sign saying *'Emergency telephone 70 miles ahead'*.

I have kept a record of our trip. If anyone is planning a similar trip, I can give them prices of petrol, groceries, caravan sites etc etc etc. Just call me on Braintree **(01376) 320172**. Before we went, Margaret was apprehensive that she would be homesick. As it turned out, I had to drag her kicking and screaming to the airport!!!!

Way down south

Bob Reeve from Banstead writes:

Between early May and mid-June this year, my wife, Midge, and I travelled in the South Eastern USA, covering about 8,500 miles and visiting, or passing through, 16 States – an average of some 200 miles a day. Our friends asked if we ever got out of our hire car!

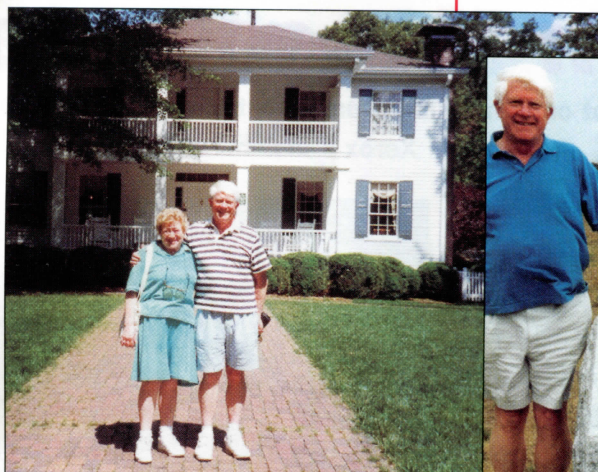
Historically, we travelled from the King James' settlements in Virginia, via the War of Independence, to the Civil War. We visited presidential birthplaces and homes. We saw where Lincoln was assassinated, also where Huey Long was assassinated in his pride and joy, the State Capital in Natchez, still the largest capital building of any State.

Music of all kinds was heard in New Orleans, Memphis, Nashville, Chattanooga and St Louis. There was Edgar Allen Poe's house in Richmond, as well

as the site of the Wright brothers' first flight at Kitty Hawk. In between all these places there was the scenery.

I couldn't resist a detour to Jack Daniel's distillery at Lynchberg – all those advertisements on the underground and in the newspapers! Petrol at about £1 a gallon meant the mileage was not a problem. Rather, it's the sheer number of places to visit.

So, you see, we did get out of our car!



Above: Outside a colonial home in Jonesboro'



Right: The stone that marks the end of the first powered flight by Orville Wright at Kitty Hawk, N.Carolina

Indonesian Idyll

Pat Supple from Long Crendon writes:

Our son, Timothy, lives and works in Jakarta and is married to an Indonesian girl. Lombok, where they live, is a quite delightful place, located east of Bali. The travel brochures describe it as being like Bali used to be about 40/50 years ago. However, there are signs of the inevitable development of the future.

The Lombok people are extremely polite and very friendly. They live very poor lives by western comparisons, but are thoroughly delightful in every way.

Indonesia is about 3,500 – 4,000 miles wide, stretching roughly across the roof of Australia. It's made up of about 17,000 islands, many, of course, unoccupied. Although there have been serious troubles in East Timor this year, there was no indication of such turmoil where we were staying.

Right: Making (and serving!) breakfast at a local market

Below: Sunset at Lombok, looking towards the main volcano at Bali



Share it with us If you are interested in hearing how ex-colleagues are getting on, you can expect that others will be interested in you. Send your contributions to **Barbara Keech**, XPA Secretary, or **Margaret Brooks** at Xerox Pensions – contact details appear on page 6.





Join the celebrations!

Next year is not only the Millennium year, but we also celebrate the 20th birthday of the Xerox Pensioners' Association.

We have planned a day at Woburn Abbey on Wednesday 21st June 2000. The day begins at 10.00 am and includes a tour of the house, a falconry display, croquet competition, a maze, lunch and tea, and marquees with pensioners' own handmade **crafts and paintings** for display and sale. If you wish to exhibit or sell craft *and have not yet advised us*, please contact the Craft Marquee co-ordinator, **John Handscombe** on **01462 814009** and he will arrange a trestle table and pitch for you.

In addition, we will have a **Vintage and Classic Car display**. If you are the proud owner of a vintage or classic car or motor cycle and would like to show it, you can take part. If you *have not yet advised us*, please contact the Vintage and Classic Vehicle display co-ordinator, **Bob Greening** on **01760 722225**.

An Application Form is enclosed with this Newsletter. If you wish to come, send your



completed form and cheque to **Margaret Brooks**, XPA Administrator at Xerox Pensions office in High Wycombe. Applications must be received by **28th February 2000**. Woburn Abbey cannot cope with us all, so applications will be put into a draw, made by the XPA Executive Committee on 1st March.

If you are successful, you will receive:

- A name badge for entry to Woburn Abbey and your sitting for lunch
- A programme for the day
- A history of (Rank) Xerox, including anecdotes from pensioners
- Timing for the tour of the House, if requested

You will be advised if you are not successful and how you may obtain a copy of the History of (Rank) Xerox.

Coaches will be arranged where there are sufficient successful applicants from a specific area.



Village Cup Final at Lord's

Village cricket at Lord's? We were there in September to see Linton Park CC (Kent) defeat a Yorkshire side, Woodhouse Grange CC, by 20 runs in the Cup Final.

Glorious weather, a picnic lunch in the Mound Stand and a large and vociferous bunch of supporters – village cricket at its best. Our abiding memory will probably be the wonderful bird's eye view from the Television Commentary box on the upper level of the NatWest Media Centre!

Join the club

National Association of Swimming Clubs for the Handicapped

Harry Parker, who worked in the Supply Centre at Welwyn Garden City from 1974 to 1982, felt that there was a need for a swimming club for handicapped persons in the Stevenage area. He set about organising a club there and in July 1962 the inaugural meeting was held and the Dolphin Swimming Club for Handicapped Persons was formed.

The Swimming Pool in Stevenage was opened in October 1962 and the Dolphins were the first club to use it privately. There are now 170 members who meet every Sunday to enjoy the facilities and they are grateful to Stevenage Borough Council who allow their exclusive use.

In April 1965, Harry found other clubs nationally who were unaware of each other's existence. So, after 3 years' research, an inaugural meeting was arranged at Woburn Abbey (courtesy of His Grace the Duke of Bedford who attended the meeting), which resulted in the



formation of the above Association (NASCH). There are now over 100 clubs affiliated to the Association which has charitable status and covers the whole of Great Britain.

The objectives are: To encourage, promote, and develop swimming for the physical and psychological benefit of handicapped persons.

Further information is available from Harry at his new address: "Tremain", 14 Hewitt Avenue, Hereford, HR4 0QP or by telephone on **01432 268281**.

The Prince's Trust needs mentors

The Prince's Trust, which recently received a Royal Charter, helps young people to start their own businesses by providing financial help, business advice and marketing opportunities. Every new company is allocated its own Business Mentor – a volunteer who understands or who has been involved in running a business, and who acts as a personal adviser to the young entrepreneur.

Trust office in St Albans urgently needs more Mentors

People who have worked in a large company such as Xerox are likely to have experience that can be invaluable to young entrepreneurs. If you also have good communications skills with young people, you could find a Mentor's role is just what you have been looking for!

If you are interested in becoming a Mentor, why not telephone the Prince's Trust office in St Albans on **01727 813769**.



Information pack

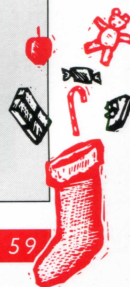
XPA produces an information pack, detailing goods and services on which members can obtain discount. These include:

- ▼ Rank Holidays Ltd – Haven, Warners, Butlins and Oasis Holidays
- ▼ Forte Leisure Cheques
- ▼ Magic Kingdom membership, with car hire (current cards expire 31.12.99)
- ▼ Shearings Holidays
- ▼ Direct Line vehicle and house insurance
- ▼ Dove Travel Vehicle Hire for Iberian Peninsular, Madeira and the Balearics
- ▼ Xerox products through Xerox Channels
- ▼ Holiday accommodation offered by XPA members or their families

A complete pack is available from the XPA Administrator, **Margaret Brooks**. (Disney Cards for 2000 are available from **Barbara Keech**.)

Competitive insurance for Xerox pensioners

Berry Birch & Noble are offering Xerox Pensioners competitive quotations for Motor and Home Insurance. Further details of their schemes are included with this Newsletter.





Company News

Tektronix acquisition

Xerox has just completed its single most aggressive move into the profitable and fast-growing office colour printing market, in the \$950 million acquisition of Tektronix' Colour Printing and Imaging Division.

The new Xerox business unit will combine the Tektronix industry-leading colour printing technologies with Xerox established line of colour and black-and-white workgroup printers to offer customers the broadest array of office printing products, available through a combined and proven worldwide distribution network.

Rick Thoman, president and CEO, Xerox Corporation, says, 'This acquisition, the largest of its kind in Xerox history, combines the strength of the Xerox brand, the breadth of our product line and our global reach with the technical excellence, distribution capability and the time-to-market focus of Tektronix.'

Xerox colour printer operations, based in Webster, NY are expected to blend with those of Tektronix and there are plans to combine Tektronix research, sales and service operations, evaluating the overlap with current Xerox operations. In addition to the comprehensive line of printers, the established distribution network and manufacturing capabilities, Xerox acquires Tektronix' associated software and supplies.

The Knowledge

Xerox' pan-European advertising campaign promotes the important role that our company can play in capturing business knowledge. Documents are the DNA of knowledge and no one knows more about documents or can do more with them than Xerox. Helping our customers manage documents productively and share knowledge effectively is a great opportunity for our company.



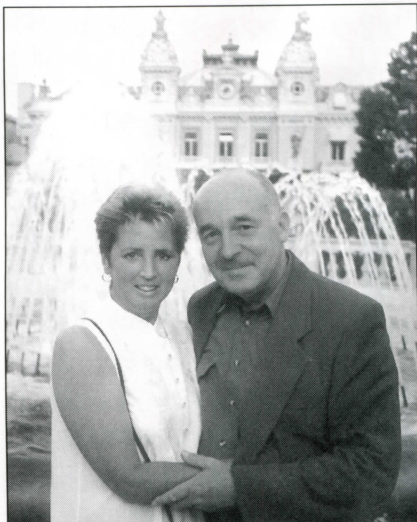
XES wins British Telecom contract

Xerox Engineering Systems (XES) has developed scanning software that, for the first time ever, can distinguish hand-written material from underlying print or map, thus saving users significant time and cost. Scanned images can be stored on a document server or altered on screen.

The path-finding software enabled the company to secure more than \$1 million of business to supply British Telecom with document scanning and printing hardware. The equipment will be used to capture, separate and convert the ground and plant information to wide-format colour images for BT UK's telecommunications network, totalling in excess of five million documents.

The specialist software was initially developed to separate mapping information held on double-sided transparency, with plant diagrams overlaid on the reverse of ordnance survey maps. As well as transparencies, hardcopies are also held on paper and, in some cases, linen dating back almost 100 years. These will be scanned electronically and stored as digital images, to be retrieved as and when needed from a new digital based mapping system.

Life after Xerox



Eddie Barnes joined Rank Xerox in 1971 as a Paper Technologist, based at Welwyn Garden City. In 1977, with a complete change of direction, he moved to the UK Company, where he joined the front line copier salesforce. For most of the next twenty years, Eddie worked in Central London, based initially in Southwark

Street, then in Bury Street and, finally, in Albion House. Eddie may be best remembered as the man who went around his patch on a large silver BMW motorcycle – which is still going strong, with a quarter million miles on the clock! Eddie writes:

After twenty years, I was ready for a change. Early retirement was a welcome option but, at 51, I had no intention of just sitting back and putting my feet up! Elaine, my wife, had dabbled with a small Champagne business for some time and we decided to put all our efforts into turning this into a proper concern. We already had a very good supplier in France, and so, in May this year, with all the red tape sorted, we launched 'The Champagne Cellar' to provide fine, affordable Champagne from

small independent producers.

Starting virtually from scratch has proved interesting, with a steep learning curve, especially in respect of marketing our products. Naturally, I have been back to see many of my old contacts, some of whom have become regular customers, though we see our real future lying with private clients.

We both enjoy what we are doing and I get a greater buzz from selling a consignment of wine than I did from seeing a copier order being signed. The difference now is that it's our business!

*If Champagne is your tipples, or if you need a few bottles to see you through Christmas and the New Year, then please contact us on **01474 824590** or visit our web site at: www.champagne-cellar.co.uk*

XPA Golf Society

The Haggett Trophy

This prestigious event, held for nearly twenty years, took place at Letchworth Golf Club on Monday 23rd August.

The day was, luckily, warm and sunny. Ten Xerox teams from around the country competed and lunchtime saw the two XPA teams placed 1st and 2nd on the leader board. However, the afternoon saw the young tigers catch the tiring Pensioners and eventually beat us into 3rd and 5th place – still a very creditable performance of which we may be justifiably proud! The eventual winners were Welwyn A, captained by **Ray Harvey**, followed by UK Central, headed by **Ian Hook**.

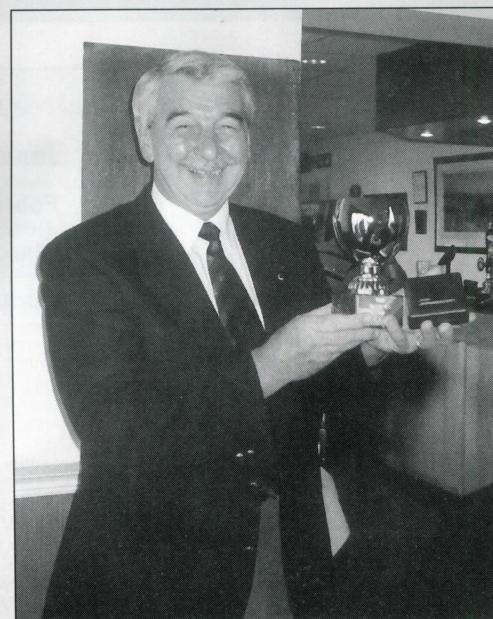
Our thanks go to David Parkinson, Keith Rhodes, Jane Savidge, Sally Parkinson and Chris Bixby for all their hard work organising the event, and to Letchworth Golf Club for allowing us the use of their Club for the day.

If you would like more information about the XPA Golf Society, please contact:

Paul Donegan – telephone 01727 862004
e-mail paul@pdonegan.freemove.co.uk

The Invicta Cup

At the Aylesbury Vale Golf Club on 16th September, **Rick Thomas** was delighted to receive the Invicta Cup.





Competition time!

The last 'Dingbats' contest we issued was enjoyed by many of you. Here's another! See how many well-known phrases you can guess from the following illustrations. Send your answers on a postcard or sealed envelope to **Barbara Keech** (address on page 6) to arrive **not later than Monday 28th February**.



How was your general knowledge?

The winner of our last competition was

Joe Palacio

(our contributor on the next page).

We send our congratulations together with a cheque for £25.

Here are the answers:

- 1 (d) Thomas Hughes
- 2 (d) Hops
- 3 (c) James Keir Hardie
- 4 (a) Archery
- 5 (b) 20
- 6 (d) 3 September 1939
- 7 (c) Lansberg prison
- 8 (b) 1953
- 9 (c) Goering
- 10 (a) Potsdam

We apologise for the misspelling of James Keir Hardie and Lansberg prison, and thank those who pointed out our error.

Pension pay dates

Your Xerox pension will be paid into your account on the following dates:

January pension	Wednesday, 22nd December
February pension	Tuesday, 1st February
March pension	Wednesday, 1st March
April pension	Friday, 31st March

Some of you have shown concern over the previous months that pension payments may be disrupted by the 'Millennium Bug'. We have assured everyone that all the systems we use here at Compton Court are Year 2000 compliant and accurate testing has been carried out over the past year to achieve this.

The payment of your January 2000 pension is to be extra early this year on **22nd December**. Those of you who still have concerns about any payments being made through the banking system over the new year period will be reassured to know that your payment has already been paid into your account. Come the millennium, it will be business as usual, with your next pension payment being made on 1st February.

Sun and Surf

Bodelwyddan Castle Denbighshire – June 1999

Joe and Barbara Palacio write:

Our XPA group of 65 arrived at Warner's Bodelwyddan Castle mid-afternoon, after severe delays on the M25. We were blessed with good weather, food and accommodation and all the staff were friendly and efficient.

Our excursions were great, something for everyone. Tuesday saw us at Llangollen for a tranquil horse-drawn barge trip to Berwyn and, after a pub lunch, a steam train to Carrog and back to Llangollen. On Wednesday we went to a woollen mill (lots of retail therapy here!), then on to Port Meirion, the Italianate village that was featured in the Patrick McGoochan 60s series *"The Prisoner"*. I was a little disappointed with the village, but the views across the bay and woodland walks were excellent. On Thursday we went our preferred ways – some to Penrhyn Castle, some to Llandudno seaside resort and some to look

Right: Bodelwyddan Castle

Below: XPA members on our horse-drawn barge trip to Berwyn



over Bodelwyddan Castle itself.

All too soon Friday came and it was time to return home – a tired but happy crowd of "recycled teenagers". Memorable points for us were the spectacular scenery, the early morning swim/sauna/Turkish bath/jacuzzi – all before

breakfast – and first-class hotel amenities; Alan Cottrell, our coach driver, with his daily joke and local knowledge; and who can forget Ray Keech, bullying other drivers when the narrow roads caused a hold up – then watching him running after our coach as we urged Alan to go faster.

As Friday was my 65th birthday, I was saddened to realise that I had come away as a young whipper-snapper but was returning as a true OAP!!

Our thanks to Barbara K for, once again, arranging a great outing, and to our fellow travellers who are always great fun and very good company.

Sailing on the Solent with XPA



XPA on the Solent with the Xerox Sailing Association

coast, berthing at about 6.00 pm after an excellent day and our fill of ship's tea.

Thanks go to skipper Dave and first mate Bill, whose patience with crew members who had problems in pointing the rudder in the right direction was commendable!

John Handscombe writes:

On Monday, 9th August, XPA members Ken Kingham, Bill Longstreeth, Glen Miles, and John and Peggy Handscombe set sail from Lymington in Xepha, well equipped with waterproofs and dry clothes. Wind and sea were moderate, with patchy sun and sudden wet squalls. We set out towards Cowes, making about 5 knots against a 3-knot tide, turning to head for Yarmouth for a gourmet lunch of ham salad rolls, skillfully prepared by skipper Dave Newbury and first mate Bill Wright. After lunch we headed west with the tide, past The Needles, then looped back along the



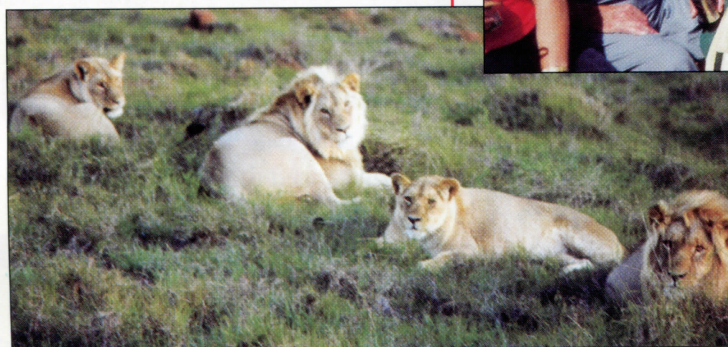


Pensioners' paradise in Port Alfred

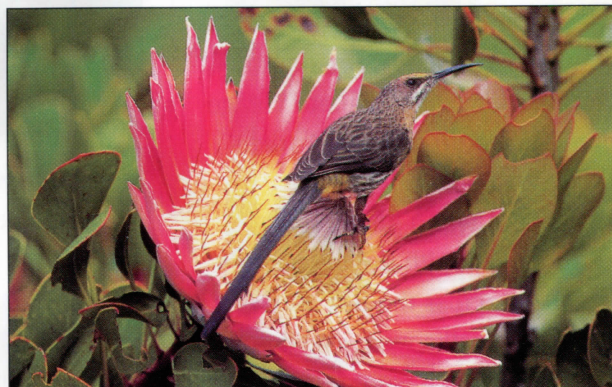
Dick and Jill Dearden, with contributions from Clyde Britton

This, we told each other, was going to be the holiday of a lifetime. Would it come up to our expectations? No. It exceeded them!

A delightful hotel in a beautiful setting, friendly and welcoming staff, congenial company and glorious weather all contributed to a time to remember. In how many other hotels, we wondered, would the dining room and kitchen staff, entertain guests with the singing of Xhosa songs, in fine voices, singing in harmony, unaccompanied?



Above: XPA on the river in the Kariega Game Reserve
Left: Lions keeping a close eye on our party
Below: Protea with Cape Sugarbird



We had a chance to see quite a wide area of the surrounding countryside, some beautiful, some dry and scrubby, and we learned something of South Africa's history and of the enormous task the new government faces. We visited several game parks and we were lucky enough to see a wide range of game, even the rare sight of a leopard, sitting out in the open, in daylight.

Clyde Britton writes, *"Our tour guides, Barry, Kevin, Sisa and Flo led us through the history about the 1820's British settlers, with tours through and around villages and towns in the post-apartheid South Africa. We saw well over a hundred types of animal, birds and fishes, including whales, dolphins and seals."*

The highlight of the holiday for us was our last night in Port Alfred, when we went to a game park at Schotia for an evening drive.

We set off in open Land Rovers and, as night fell, spotlights were switched on. We came across a pride of lions who were hungry and not in a good mood. We had been told that we should never turn our backs on lions but glare at them and shout if they followed us.

Our driver got out of the Land Rover. For a terrifying moment, the lions charged him; he leapt on to the rear bumper and shouted at them and they stopped. He had a handgun, but the last thing he wanted to do

was to shoot his beloved lions. The lions followed us, two of them to one side, and we were told to watch them – all the wattage of one's magnetic personality was at full beam!

Clyde also remembers the incident: *"The pride of lions, some five metres away from the open-topped Safari vehicles, had even the bravest XPA member shaking with fear."*

As we drove back to our 'braaie in the boma' (barbecue), the sky was putting on a special show of stars for us. It was, indeed, a holiday to remember.

Our thanks go to all contributors, with our apologies that limited space has meant a certain amount of editing.

Please note: This issue has extra pages because there will be no Newsletter next April.

THE DOCUMENT COMPANY

XEROX